

“The right choice on the real estate market”

“Pravi smjer na tržištu nekretnina”





HIGHLIGHTS ABOUT ILIRIKA

- ILIRIKA is an important financial institution in SEE region, it was established in Slovenia 1993. as a financial consulting company
- Asset and Mutual Funds management, Corporate finance and Real Estate.
- One of the most active institutions on the field of M&A projects
- Presence in Croatia, Serbia and Macedonia through branch offices
- Ilirika Nekretnine d.o.o. is a leading real estate consultant on the Croatian office market.
- Currently, we manages several office projects on gross lettable area of 43.000 m², at a value of about EUR 61 milion.
- We prepare an investment strategy to plan future re-investments or sell it to institutional or core investors.
- Company's activities are also project developments for industrial properties, market research and valuations, as well as development of commercial properties on Adriatic coast.
- We use our market know-how and regional network to connect and advice investors.



REFERENCES IN SLOVENIA

<p>For the Czech R. company ArcelorMittal Ostrava, a.s., Ostrava</p>  <p>(EUR 6,5 million)</p>	<p>For the company PREVENT d.d., Slovenj Gradec</p>  <p>(EUR 3,1 million)</p>	<p>For the company PREVENT d.d., Slovenj Gradec</p>  <p>(EUR 4,7 million)</p>	<p>For German company CELESIO AG, Stuttgart</p>  <p>(EUR 51,0 million)</p>	<p>For the company PREVENT d.d., Slovenj Gradec</p>  <p>(EUR 1,0 million)</p>	<p>For the company PREVENT d.d., Slovenj Gradec</p>  <p>(undisclosed)</p>	<p>For the company ZAVAROVALNICA TRIGLAV d.d., Ljubljana</p>  <p>(EUR 33,6 million)</p>	<p>For the company PREVENT d.d., Slovenj Gradec</p>  <p>(undisclosed)</p>
<p>For the company PREVENT d.d., Slovenj Gradec</p> <p>Lesna - Tovarna pohištva d.o.o.</p> <p>(undisclosed)</p>	<p>For the company ZAVAROVALNICA TRIGLAV d.d., Ljubljana</p>  <p>(EUR 23,7 million)</p>	<p>For the company PREVENT d.d., Slovenj Gradec</p>  <p>(undisclosed)</p>	<p>For the company PRIMORJE d.d., Ajdovščina</p>  <p>(EUR 5,0 million)</p>	<p>For the company PRIMORJE d.d., Ajdovščina</p> <p>Gradiš GP Ljubljana, Ljubljana</p> <p>(EUR 2,8 million)</p>	<p>For the company VIATOR & VEKTOR d.d., Ljubljana</p> <p>Integral Lendava d.d., Lendava</p> <p>(EUR 0,3 million)</p>	<p>For the company IRLES d.o.o., Postojna</p>  <p>(EUR 2,5 million)</p>	<p>For the company INTEREUROPA d.d., Koper</p> <p>STC d.d., Celje</p> <p>(EUR 6,2 million)</p>
<p>For the company AKTIVA INVEST d.d., Ljubljana</p>  <p>(EUR 12,3 million)</p>	<p>For the Individual Person Gorazd Fale, Prevalje</p> <p>Tus-Kosi d.d., Slovenj Gradec</p> <p>(EUR 1,8 million)</p>	<p>For the company VIATOR & VEKTOR d.d., Ljubljana</p>  <p>(EUR 2,6 million)</p>	<p>For the company GORENJE d.d., Velenje</p> <p>Gorenje notranja oprema d.o.o.</p>	<p>For the company CAP-TRADE d.o.o. and 6 Individual Persons</p> <p>Capita d.d., Ljubljana</p> <p>(EUR 2,6 million)</p>	<p>For the company VIATOR & VEKTOR d.d., Ljubljana</p> <p>Transavto Postojna d.d., Postojna</p> <p>(EUR 0,3 million)</p>	<p>For the company KOBRAM d.o.o., Jesenice</p> <p>Grad OGP Bled d.d., Bled</p> <p>(EUR 0,4 million)</p>	<p>For the company SAVA d.d., Kranj</p>  <p>(EUR 32,2 million)</p>
<p>For the company BPT, d.d., Trzin</p>  <p>(EUR 3,4 million)</p>	<p>For the company KARIZMA d.o.o., Kranj</p>  <p>(EUR 0,8 million)</p>	<p>For the company BOLETA d.o.o., Domžale</p> <p>D Holding d.d., Domžale</p> <p>(EUR 0,9 million)</p>	<p>For the company MAOS d.o.o., Ljubljana</p>  <p>(EUR 39,5 million)</p>	<p>For the company TRIGLAV finančna družba d.d., Ljubljana</p>  <p>(EUR 14,2 million)</p>	<p>For the British company TITUS International Plc, Buckinghamshire</p>  <p>(EUR 2,6 million)</p>	<p>For the company Kapitalna Zadruga z.b.o.,</p>  <p>(EUR 38,3 million).</p>	<p>For the British company ALTIMA Partners LLP, London (offer for 24,99% of MLR shares)</p>  <p>(EUR 137,0 million)</p>
<p>For the company LEYKAM TISKARNA d.o.o., Maribor (selling the stake)</p>  <p>(value undisclosed)</p>	<p>For Austrian company HERAKLITH AG, Furnitz and Global B&C d.o.o., Ljubljana</p>  <p>(EUR 57,0 million)</p>						



REFERENCES IN CROATIA

For the company PLASTFORM d.d. Istraplastika, Pazin (EUR 4.76 million)	For a consortium of Croatian buyers Merčanka, Pula	For A.S.A. srl Verona Marimima, Rovinj (EUR 1.98 million)	For Hellos d. d. from Slovenia Chromos boje i lakovi, Zagreb (EUR 6.6 million)	For a consortium of local buyers Jadranka, Pula	For Terme Olimia d. d. from Slovenia TERME TUHELJ (EUR 3.31 million)	For Belinka d. d. from Slovenia Metakema d.d.	For Lewis Trust Group from Great Britain Hoteli Srebreno d. d.
For Sava d. d. from Slovenia Dom Holding	Due diligence and restructuring plan for Lovor d.d. company for owners	Due diligence for Župa d.d. company, Dubrovnik	Privatisation of Župa d.d., Dubrovnik	Privatisation of Croatian leading sanitary material producers Lola Ribar, Karlovac	Due diligence of 	For privat investor  (EUR 1.32 million)	Privatisation of Lovački rog, Zagreb
Privatisation of Veterinarska stanica, Šunj	Privatisation of Hoteli Rabac d.d. 	Privatisation of JADRANKAMEN	Privatisation of Medžimurje tegra d.d. and Medžimurje beton d.d.	Privatisation of Medžimurje trgovina d.d.	Privatisation of 	Privatisation of Histria tuba d.d.	Privatisation of Kemoboja d.d.
Privatisation of 	Privatisation of Croatia Jadroplov d.d.	Privatisation of 	Privatisation of Autopromet slunj d.d.	Privatisation of Luka Dubrovnik d.d.	For Autocommerce d.d., Slovenija Laguna Novigrad d.d. (EUR 1.32 million)	For private investor Geomehanika d.d. (EUR 0.66 million)	For private investor Svarca d.d. (EUR 0.66 million)



PROPERTY MARKET

For the company RED BULL ADRIA (let 600 m2)	For the company SN HOLDING d.d. Consultancy	For the company SOLVAY Pharma (let 600 m2)	For the company RENAULT-NISSAN HRVATSKA (let 1.200 m2)	For the company LEITNER + LEITNER CONSULTIG (let 500 m2)	For the company HORWATH & HORWATH Consulting (EUR 400.000)	For the company STYRIA Internat. (let 2.100 m2)	For the company RAIFFEISEN BANK (let 1.800 m2)
For the company PETROL d.d. (aquisitio&consult)	For the MINISTRY OF FINANCE (let 1.400 m2)	For the company LURA Ulaganja (aquisition & lease)	For the company ADECCO (let 350m2)	For the company ADRIA-MAR Shippbuilding (EUR 1.mill.)	For the company ALCA Zagreb (let 800 m2)	For the company HG SPOT d.d. (aquisition)	For the company PALING (aquisition)
For the Embassy of CZECH REPUBLIC (let 700 m2)	For the VOLKSBANK Consultancy	For the company OKTAVIJAN (let 6.000 m2)	For the OTP Bank (let&consult)	For the company ABBOTT (let 2.400 m2)	For the company KD Investments (let 900 m2)	For the company ORBICO d.o.o. (let 4.500m2)	For the company UNI-RAD Gradnja (let 8000 m2)
For the company ADRIATICA. NET Consultancy	For the company MEMRB Puls (let 350 m2)	For the company RAIN AIR (EUR 500.000)	For the company Embassy of REPUBLIC OF SLOVENIA (Consultancy)	For the company KAPSCH (let 1.000 m2)	For the AMERICAN CHAMBER of COMM. (let 130 m2)	For the company PharmaS (aquisition)	For the company EUROPA PRESS HOLDING (Consultancy)



REFERENCES IN SERBIA AND MACEDONIA

For D Trade d. o. o. Duvan a. d.	For Maniprom d.o.o. Šipad Srbobran a. d.	For Italian-Serbian consortium Inos Napredak a. d.	For Sojaprotein a. d. Luka, Bačka Palanka	For Private investor Transport Vršac	For Consortium of buyers Jela Šabac a. d.	For Koto d. d., Slovenia Toza	For Maksim Metal, Čuprija
For Eltroj Moztrje from Slovenia Altroj a. d.	For Termo Škofja Loka from Slovenia 	For a buyer  (EUR 12.3 million)	For a buyer  (EUR 22.3 million)	For a buyer PKB Vizelj (EUR 81,000)	For Midland Resources Holding 	For Midland Resources Holding 	For a buyer Mačvapromet Šabac (EUR 800,000)
For Surovina d.d. Maribor Surovina a.d., Bačka Palanka	For a buyer Preduzeća za puteve Požarevac	For Livar Ivančna gorica, Slovenija Livnice a.d., Topola	Third issue of shares for 	Sell of 70% Zastava Tapacirnica kragujevac for NTU Maribor	For ZAVAROVALNICA TRIGLAV d.d., Slovenia 		



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